## CONTIDENTIAL

# Approved For Release 2005/07/2008 CENTRAL INTERIOR INTERI

National Intelligence Officers

22 April 1976

NOTE FOR: Director of Central Intelligence

FROM : George A. Carver, Jr.

D/DCI/NIO

SUBJECT: National Production

- 1. Attached for your consideration is a memorandum on the national production process prepared jointly by my colleagues (who can, and do, operate more collegially than is often recognized). We thought it might serve as a useful basis for Friday's discussion.
- 2. The attached memorandum has been shown to and discussed with Dick Lehman, who made some appreciated suggestions for improvement. It does not, however, necessarily reflect his views. Indeed, there are portions of it with which he (and others) will doubtless disagree.

25X1

George A. Carver, Jr.

Deputy for National Intelligence Officer

cc: Mr. Duckett

Mr. Proctor

Mr. Lehman

Mr. Knoche

CONFIDENTIAL

### 22 April 1976

MEMORANDUM FOR: Director of Central Intelligence

FROM : The National Intelligence Officers

SUBJECT : A DCI-Oriented Approach to National

Production

- 1. Much of the discussion of the future of the national intelligence production system has been framed in terms of concerns over the purity of the chain-of-command, the centrality of the CIA, and other narrow structural issues. Such an approach does not focus on the real question of how a national intelligence production system can best be fashioned to serve the DCI's basic objectives.
- 2. The signals from the Executive, the Congress, and the informed public are strong and congruent: they point to a mandate for the DCI to lead, manage, and exercise resource authority over the entire Intelligence Community. Central to such responsibilities is his cognizance and command of the national intelligence production process. The product of that process is the Community's principal reason for existence and the requirements of that product should drive both management and resource decisions. The focus of the DCI's decisions, in other words, ought to be on the product as much as on the process.
- 3. By what criteria will the adequacy of product and process -- and, hence, the effectiveness of the Intelligence Community's performance under the DCI's leadership -- be judged?
  - -- The <u>product</u> will clearly be assessed in terms of its analytic quality, timeliness and objectivity -- and hence its usefulness to the national decision level.

The process will be evaluated in terms of the perceived impartiality, equity, and even-handedness of the arrangements under which the Community elements participate in what is truly a common endeavor -- and hence their willingness to accept and respond to central leadership.

The current debate does not focus clearly on these two fundamantal DCI objectives of assuring a high-quality analytic product and creating a process that will elicit willing cooperation rather than active or passive resistance from the Community.

- 4. If these DCI objectives are taken as a point of departure, what should a national analytic and estimative intelligence production process seek to accomplish? Five key functions stand out:
  - Management of an analytic and estimative system that will assure relevance, responsiveness, effective Community participation, and fair reflection of uncertainties and judgmental differences -- including differences between government departments or Intelligence Community components and, sometimes, significant differences of informed opinion within departments or Community components.
  - -- Development of improved analytic capabilities throughout the Community, especially with longer-term needs in view.
  - -- Nurturing of the intelligence production base of CIA as a service of common concern for the whole Community (and the nation) and a recognized source of impartial analysis (i.e., no departmental policy or budgetary axes to grind).
  - -- Interaction between producers and consumers to enhance policy relevance of the analytic product.
  - -- Provision of sharply focused guidance to the whole range of collection systems, based on awareness of critical gaps and producer and consumer needs.

- 5. What institutional arrangement is best designed to perform these functions? It is our view that the existing NIO system, while far from perfect, can provide the basis of a production mechanism able to perform this particular mix of activities.
  - -- Being responsible directly to the DCI and operating under his authority, the NIOs are optimally positioned to cut across organizational barriers to focus Agency-wide and Community resources on production tasks; they also serve the DCI as his own substantive analytic advisory staff, viewing his needs and problems from his perspective.
  - -- Their expertise and analytic bent, unfettered by line responsibilities, sensitizes the NIOs to the system's critical dependence on human talents -- they are able to alert the DCI to key needs for qualitative improvements and to energize the Community in anticipation of policy needs. Furthermore, since they work directly for the DCI, their discharge of these tasks can be free of concern for institutional equities or institutional positions.
  - -- Their heavy dependence on CIA as a main repository of the Community's analytic resources makes the NIOs strongly protective and promotional of CIA's needs and problems. The NIO-CIA relationship should be mutually supportive; in fact, symbiotic. It is not, in any way, an adversary relationship or zerosum game.
  - -- Being in continuous close contact with both producers and consumers under the DCI's mandate, the NIOs are well equipped to strengthen the vital interaction between intelligence and the policymaker.

- -- Because of their knowledge of the value of the various collection systems to the national intelligence product, and the gaps in that product which specific collectors can fill, the NIOs can add a critical substantive dimension to the DCI's resource allocation decisions.
- The NIOs' ability to perform these functions does not appear to be basically in question. The debate seems to turn more on what are perceived as inherent weaknesses in the NIO system, or tensions inevitably created by its operation. A degree of tension is probably unavoidable in any event in so complex a structure, and may in fact be desirable in the interest of creativity. The larger an organization or conglomerate -- such as the Intelligence Community -- the more obvious is the need for order. But if order is made the chief desideratum, it crowds out innovation and flexibility. Routine becomes an enemy of quality. Moreover, what are perceived as weaknesses and some of the tentions can be readily alleviated by certain changes in the present structure and procedures.
- 7. What are the weaknesses and tensions and how might they be alleviated?
  - The NIOs are criticized for undercutting and running athward lines of command by commandeering analytic talent at subordinate levels. Our impression is that such instances are an exception rather than the rule. While NIOs do organize activities across the vertically structured intelligence organizations, they are under standing instructions to pass their tasking through normal command channels. Nevertheless, some line managers feel that they do not always share equitably in responsibility for projects conducted under NIO auspices. The following guidelines -- which tighten what are supposed to be current procedures -- would do much to alleviate this problem.
    - -- NIOs should make a point of levying tasks through the chain of command in order to minimize any element of interference with the management of production elements of the Community. All line managers should understand that this is the way things are supposed to be done and should be encouraged to raise objections with the NIO in question, with the D/DCI/NIO, or -- in extreme cases -- with the DCI if this rule is not followed.

- -- NIOs, line managers, standing NFIB committees, and ad hoc working groups should all be responsible for assuring time for adequate review of projects conducted under NIO auspices.
- -- Line managers should not consider themselves to be relieved for their responsibility for the quality and timeliness of
  projects undertaken under NIO auspices;
  but should realize that they are given
  maximum opportunity to raise their
  institutional viewpoints, criticisms,
  suggestions for improvement, etc., during
  the Community-wide coordination phase of
  the production process rather than in
  initial drafting phase carried out under
  NIO supervision.
- -- What are frequently perceived as unscheduled NIO production demands are often resented by line elements of the Community, whose scheduled production may be disrupted. The NIOs, however, do not invent these demands. The demands are imposed by urgent consumer needs. It is a virtue of the NIO system that it provides a flexible means of receiving these demands and spreading the resulting work throughout the Community.
  - -- Nevertheless, there is doubtless room for improvement in meshing major requirements with the ongoing work of the Community. One way to do so would be to make greater use of steering groups consisting of appropriate production managers from CIA, DIA, and INR, to consider major interagency projects, advise on their priority, and make recommendations as to the distribution of the analytic and drafting work. (Exceptions would be necessary for obviously high-priority crash projects.) This would allow production managers more voice in projects that involve use of their resources.

# Approved For Fease 2005/07/28 : CIA-RDP91M00696 00900020002-4

- -- The quality of Estimates, it is alleged, could be improved through a collegial review process.
  - -- A review process could indeed prove useful, especially at the time an initial draft is completed, before it is circulated throughout the Community for coordination.

    (Review at the end of the production cycle, i.e., when a coordinated paper is ready for submission to the NFIB, would be much more cumbersome and do less to improve quality.)
  - -- The current lack of formal collegial review within the NIO system is in part a function of the heavy present workload for most NIOs. This workload could be eased by a combination of measures tailored to the special needs of individual NIOs -- some internal reallocation of tasks, some addition of assistants, some modest staff or drafting support -- which would free NIO time for collegial review.
  - -- Such review would be most helpful in the case of the broader military-political-economic Estimates -- those which cut across geographic or functional lines or involve new and unfamiliar problems and hypotheses going beyond the conventional wisdom.
  - -- Reviews of such Estimates could be further enhanced by the establishment of an external critique and review panel composed of several dozen broad-gauge specialists enlisted from the governmental, academic, business and journalistic communities. The panel could be drawn upon selectively (two or three for each paper) for participation in particular NIO collegial reviews. This would be a cost-effective way of providing a useful scholarly refereeing and advisory service and of offering some public assurance of

impartiality. It would certainly be preferable to any attempt to superimpose a permanent additional coordinating body or board upon the system.

8. In sum, we believe that the NIO system, as originally conceived in Bill Colby's charter of October, 1973 (a copy of which is attached), and with the kinds of modifications suggested above, will come closer to realizing the DCI's key objectives -- a high quality product and an equitable process -- than any alternative solution so far proposed.

Attachment

# UNITED STATES INTELLIGENCE BOARD Approved For Frase 2005/07/28 : CIA-RDP91M00696 00900020002-4

\*OFFICE OF THE CHAIRMAN

3 October 1973

### MEMORANDUM FOR USIB PRINCIPALS

SUBJECT: National Intelligence Officers

- 1. Effective 1 October 1973, Mr. George A. Carver, Jr. is appointed Deputy to the Director of Central Intelligence for National Intelligence Officers (D/DCI/NIO). National Intelligence Officers will be appointed by the DCI for such geographical areas or functional subjects as the DCI may deem necessary from time to time. Each National Intelligence Officer will be the Director's personal representative and will report directly to the DCI on his area of responsibility. Any tasking the NIOs levy on other elements of the Intelligence Community will be subject to the DCI's approval and will pass through the normal command channels of USIB member agencies. It is my hope, however, that the NIOs will maintain extensive informal direct contacts with the elements of USIB member agencies and others in the official and private sectors cognizant of the NIO's area of responsibility.
- 2. The primary function of an NIO will be to provide contact laterally on his subject across the functionally organized Intelligence Community and with customers and outside consultants as required. Each NIO will be responsible to the Director for providing Intelligence Community coordinated products (using such panels of experts or ad hoc committees and arranging USIB consideration as may be needed) to satisfy requirements for NIEs, NSSM responses, DCI briefings, etc. Each NIO will assist the Director in identifying customer needs for National Intelligence, evaluations of product and program effectiveness, uncertainties requiring collection guidance, analysis or production,

Exempt from general declassification schedule of E.O. 11652, exemption category 5B(2). Automatically declassified on: date impossible to determine.

Approved For Fase 2005/07/28 : CIA-RDP91M00696 0900020002-4

and national policy problems on which National Intelligence might offer assistance. Each NIO will maintain close personal contact with the NSC Staff and other principal intelligence consumers and contributors at the department level. Every NIO will be charged with presenting for the Director's review fully objective presentations of alternate views and interpretations.

- The Deputy to the Director of Central Intelligence for the National Intelligence Officers (D/DCI/NIO) is assigned administrative and coordinating authority over the NIOs and will chair meetings of the NIOs for discussion of production standards, work schedules, quality control, and product review.
- The NIOs will replace the present Board and Office of National Estimates, the Special Assistant for Vietnamese Affairs, and other units as appropriate.

W. E. Colby

Chairman

### Operation of the NIO's Under Option III

- 1. The sole purpose of Option III is to vest in the DD/CIA as the DCI's Executive Agent line (or one-man) responsibility for the production of all forms of national intelligence, as called for by Executive Order 11905. Maintenance of the NIO's in their staff role is an integral part of this option. Because the DD/CIA is the DCI's Executive Agent, the NIO is working for him as well as for the DCI and may therefore have a somewhat broader scope than at present. While Option III limits the NIO's role in the <u>management</u> of production, it in no way inhibits his other activities, including those as trouble-shooter, collection expediter, etc.
- 2. Under this Option the NIO continues to be the DCI's customer representative. Through these contacts and through his knowledge of Community assets, he is able to recommend how and by whom a project should be carried out, and what its scope and content should be. He brings these requirements and recommendations to the DD/CIA as the DCI's Executive Agent.
- 3. The latter will usually accept both requirement and recommendation, but is authorized to modify and will in a few cases want to reject them. When it is decided what the paper should include and how it should be done, it becomes his responsibility to produce the paper, to incorporate contributions from other agencies, and to shepherd it through whatever external review process may be appropriate. This is not, however, the end of the NIO's involvement in support

of the Executive Agent. In papers or contributions assigned by the Executive Agent to agencies other than CIA, for instance, the NIO acts for him in arranging for participation or unilateral production by those agencies. DD/CIA can and often will find it appropriate to designate the NIO himself as Chairman of a National Estimate. Even in cases involving CIA alone, DD/CIA might want to use the NIO in a staff capacity.

- 4. Once a project is set in train, the NIO is free, in fact is expected, to monitor it from beginning to end. He cannot direct it unless the Executive Agent designates him to do so, but his influence over the process is strong. He advises the DCI, and he will be a principal actor in whatever review process the paper undergoes after the responsible production organization has completed its work. For this reason, the producer has every reason to respond to the NIO's advice during the production process. If the producer has reason to differ, however, it is his responsibility to do so and to defend his views when the paper is reviewed. The producer is responsible until he is overridden by higher authority, and the chain of command remains intact.
- 5. The position of the NIO is changed by Option III in another important way. Under it the Executive Agent becomes responsible for the requirements, priorities, and evaluations developed by the analytic organizations that the DD/Comm and his staff need for the CFI. He has the staff and organization to prepare these papers on a

systematic basis; the NIO's have had broad responsibilities in this field but are not structured to meet them. They thus are unburdened of an onerous task while retaining their ability to monitor it in a staff capacity.

D R Approved For Fease 2005/07/28 : CIA-RDP91M00696 00900020002-4

Operation of the NIO's Under Option III

- 1. The sole purpose of Option III is to vest in the DD/CIA as the DCI's Executive Agent line (or one-man) responsibility for the production of all forms of national intelligence, as called for by Executive Order 11905. Maintenance of the NIO's in their staff role is an integral part of this option. Because the DD/CIA is the DCI's Executive Agent, the NIO is working for him as well as for the DCI and may therefore have a somewhat broader scope than at present. While Option III limits the NIO's role in the <u>management</u> of production, it in no way inhibits his other activities, including those as trouble-shooter, collection expediter, etc.
- 2. Under this Option the NIO continues to be the DCI's customer representative. Through these contacts and through his knowledge of Community assets, he is able to recommend how and by whom a project should be carried out, and what its scope and content should be. He brings these requirements and recommendations to the DD/CIA as the DCI's Executive Agent.
- 3. The latter will usually accept both requirement and recommendation, but is authorized to modify and will in a few cases want to reject them. When it is decided what the paper should include and how it should be done, it becomes his responsibility to produce the paper, to incorporate contributions from other agencies, and to shepherd it through whatever external review process may be appropriate. This is not, however, the end of the NIO's involvement in support

D R Approved For pease 2005/07/28 : CIA-RDP91M00696 00900020002-4

of the Executive Agent. In papers or contributions assigned by the Executive Agent to agencies other than CIA, for instance, the NIO acts for him in arranging for participation or unilateral production by those agencies. DD/CIA can and often will find it appropriate to designate the NIO himself as Chairman of a National Estimate. Even in cases involving CIA alone, DD/CIA might want to use the NIO in a staff capacity.

- 4. Once a project is set in train, the NIO is free, in fact is expected, to monitor it from beginning to end. He cannot direct it unless the Executive Agent designates him to do so, but his influence over the process is strong. He advises the DCI, and he will be a principal actor in whatever review process the paper undergoes after the responsible production organization has completed its work. For this reason, the producer has every reason to respond to the NIO's advice during the production process. If the producer has reason to differ, however, it is his responsibility to do so and to defend his views when the paper is reviewed. The producer is responsible until he is overridden by higher authority, and the chain of command remains intact.
- 5. The position of the NIO is changed by Option III in another important way. Under it the Executive Agent becomes responsible for the requirements, priorities, and evaluations developed by the analytic organizations that the DD/Comm and his staff need for the CFI. He has the staff and organization to prepare these papers on a

D
R Approved For Fease 2005/07/28 : CIA-RDP91M00696 00900020002-4
A
F
T

systematic basis; the NIO's have had broad responsibilities in this field but are not structured to meet them. They thus are unburdened of an onerous task while retaining their ability to monitor it in a staff capacity.

### Operation of the NIO's Under Option III

- 1. The sole purpose of Option III is to vest in the DD/CIA as the DCI's Executive Agent line (or one-man) responsibility for the production of all forms of national intelligence, as called for by Executive Order 11905. Maintenance of the NIO's in their staff role is an integral part of this option. Because the DD/CIA is the DCI's Executive Agent, the NIO is working for him as well as for the DCI and may therefore have a somewhat broader scope than at present. While Option III limits the NIO's role in the management of production, it in no way inhibits his other activities, including those as trouble-shooter, collection expediter, etc.
- 2. Under this Option the NIO continues to be the DCI's customer representative. Through these contacts and through his knowledge of Community assets, he is able to recommend how and by whom a project should be carried out, and what its scope and content should be. He brings these requirements and recommendations to the DD/CIA as the DCI's Executive Agent.
- 3. The latter will usually accept both requirement and recommendation, but is authorized to modify and will in a few cases want to reject them. When it is decided what the paper should include and how it should be done, it becomes his responsibility to produce the paper, to incorporate contributions from other agencies, and to shepherd it through whatever external review process may be appropriate. This is not, however, the end of the NIO's involvement in support

of the Executive Agent. In papers or contributions assigned by the Executive Agent to agencies other than CIA, for instance, the NIO acts for him in arranging for participation or unilateral production by those agencies. DD/CIA can and often will find it appropriate to designate the NIO himself as Chairman of a National Estimate. Even in cases involving CIA alone, DD/CIA might want to use the NIO in a staff capacity.

- 4. Once a project is set in train, the NIO is free, in fact is expected, to monitor it from beginning to end. He cannot direct it unless the Executive Agent designates him to do so, but his influence over the process is strong. He advises the DCI, and he will be a principal actor in whatever review process the paper undergoes after the responsible production organization has completed its work. For this reason, the producer has every reason to respond to the NIO's advice during the production process. If the producer has reason to differ, however, it is his responsibility to do so and to defend his views when the paper is reviewed. The producer is responsible until he is overridden by higher authority, and the chain of command remains intact.
- 5. The position of the NIO is changed by Option III in another important way. Under it the Executive Agent becomes responsible for the requirements, priorities, and evaluations developed by the analytic organizations that the DD/Comm and his staff need for the CFI. He has the staff and organization to prepare these papers on a

systematic basis; the NIO's have had broad responsibilities in this field but are not structured to meet them. They thus are unburdened of an onerous task while retaining their ability to monitor it in a staff capacity.

Approved For Repase 2005/07/28: CIA-RDP91M00696F 0900020002-4

14 April 1976

MEMORANDUM FOR: Director of Central Intelligence

SUBJECT

Options for a National Production System

We have been discussing the future handling of national production since the Executive Order was issued in February. From these discussions have emerged consensus on some issues and definition of others on which no consensus exists. In addition, from the Executive Order itself come new requirements that must be accommodated. This memorandum provides a basis for you to reach a decision on these matters. I believe you should do so now, while your freedom of action is at its maximum.

### 2. Statutes and Directives

-- The National Security Act of 1947 states that: "...it shall be the duty of the Agency, under the direction of the National Security Council...to correlate and evaluate intelligence relating to the national security...Departments and other Agencies of the Government shall evaluate [and] correlate...departmental intelligence."

-- E.O. 11905 provides that: "The DCI will...supervise production and dissemination of national intelligence...Promote the development and maintenance by the Central Intelligence Agency of sources of common concern...including... national level intelligence products."

"CIA will...produce and disseminate foreign intelligence relating to the national security...to meet the needs of the President, the National Security Council, and other elements of the United States Government."

"Senior Officials of the Intelligence Community shall...contribute in areas of [their] responsibility to the national intelligence products produced under auspices of the Director of Central Intelligence."

### 3. It is generally agreed that:

- -- National production should be administratively placed as close to you as possible.
- -- You should receive substantive advice directly, without a requirement that it be channeled through either Deputy.
- -- The NIO's are extremely useful as staff officers and should continue in this role. (Their staff functions include: consumer liaison; advice to the DCI on substantive matters, including intelligence production; action to develop teamwork among producers and collectors and among agencies of the Community; and energizing the Community to address new problems, fill gaps, and exploit new sources and methodologies.)
- -- The quality of estimative intelligence would be improved by some sort of collegial review process.
- -- The system should provide for a formal Community role, and should in practice encourage maximum Community participation where the product would not suffer thereby.
- 4. There is disagreement over the present management of national production. In the present system, the NIO's act not only as staff officers but, with respect to estimative production, as managers.
  - -- Line managers of production organizations argue that this system divides and weakens responsibility for review of product and undercuts their authority over their analysts. They believe confusion over responsibility for product means that papers are issued without sufficient review. They see the NIO's as having first call on their resources but no responsibility for justifying these resources or managing them. They believe the focus of NIO's on short-range policy support draws resources away from essential longer range research. Moreover, the individualistic nature of the NIO system creates uncertainties within the system and makes for

an uneven product.\* The DCI does not have one manager for national production; he has a dozen. This leaves him the only generalist officer in the review process and places on him too great a burden for ensuring that all regional and functional interests have been considered. Finally, the flow of current intelligence support to the policymaker is managed separately from the flow of estimative support.

- -- The NIO's do not accept most of these criticisms. They contend that the ability of the NIO's to cut across organizational barriers makes for maximum flexibility in focusing Community resources on a particular problem. They agree that this creates some tension within the system but believe that this is a relatively small price to pay for producing truly national intelligence. To them, if intelligence does not meet policy support requirements, its performance in research will be irrelevant. They do not accept the argument that the quality of product has suffered. Rather, they argue that improved communications with the consumer have made the product much more useful. Moreover, they believe that line managers are too focused on management concerns to give full attention to the product. The system is individualistic, but by design: the requirements facing each NIO are unique, and he must deal directly with the DCI in his own way. The NIO's would agree that the system separates current and estimative intelligence, but do not consider this a matter of concern.
- 5. The Executive Order, in addition to confirming your authority over the national production system, generates two new problems you must take into account in considering changes to that system.
  - -- The creation of the CFI provides for the first time centralized resource authority over the Community. If that authority is to be used effectively, the IC Staff must be able to

<sup>\*</sup>The Director of Current Intelligence, CIA, must meet the requirements of seven NIO's, for three of whom his are virtually the only supporting analysts available, and has at least peripheral concerns involving all eleven.

provide the CFI with requirements and evaluations that have been developed by the production organizations and their analysts. A systematic allocation of resources must reflect a systematic marshalling of analytic judgment. No effective central management for such a purpose now exists.

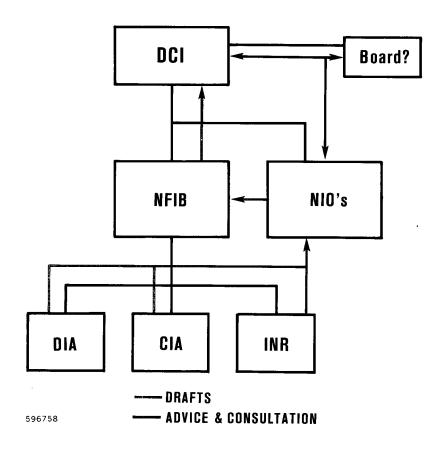
- -- The trend over recent years toward a greater separation of the DCI in his Community role from the Central Intelligence Agency has caused morale problems in CIA, which sees itself as being ousted from its "central" role. Separation of the DCI is institutionalized in the Executive Order, and in your consequent decision to transfer the Vice-Chairmanship of NFIB to your Community Deputy. But CIA, after the travails of the last three years, needs a reconfirmation from you that it is central and essential to the nation if it is to recover its élan. Moreover, it would be desirable for you. to structure relations between your deputies do that their roles are 1) mutually supporting; and 2) more or less balanced in responsibilities.
- We have developed four options for you to consider. assumes that your Community Deputy will be Vice-Chairman of NFIB. Each links you closely to national production and provides for substantive advice directly to you. Each retains the NIO's in their staff role and incorporates the improvements that all agree they have brought to national intelligence. Each can accommodate a collegial review function. (There are several forms such a review might take, and several variants on how the NIO's themselves might be constituted; this memorandum does not address these questions.)

-- Option I retains the present system, perhaps with minor modifications. The NIO's continue to manage national estimative production; CIA continues to handle current. This Option as it stands does not provide for a strong analyst-based evaluation system.

PRO: Provides maximum Community role Provides flexible system System works reasonably well Least disruption

CON: No single officer responsible for production Product suffers from divided responsibility Violates chain-of-command CIA downgraded, no longer central DD/COMM greatly overweighs DD/CIA NIO's must be integrated into larger structure and given additional staff if evaluative input to ICS is to be provided Current and estimative separated

# Estimative Intelligence Option I Present system



-- Option II transfers the management of national estimative production to a Steering Group composed of the production managers of CIA, DIA, and INR, and chaired by DD/CIA or DDI. Through them it places the responsibility for production and review within the line organizations. The Steering Group is charged with providing evaluations to the ICS. (See Paragraph 7 for a discussion of the production process and the role of the NIO's under Options II-IV.)

PRO: Maintains strong Community role Places estimative production in the hands of line managers

Gives some "centrality" to CIA through

chairmanship of Steering Group

Provides mechanism for evaluative input

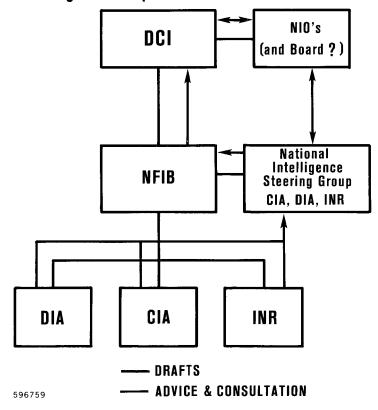
CON: No single officer responsible for production Cumbersome: an additional layer in the process NIO's will have difficulty relating to the

management system DD/COMM still out of balance with DD/CIA Current and estimative still divided

Some disruption necessary

# Estimative Intelligence Option II

Present system with community production management separated from NIO's



-- Option III eliminates the Steering Group and makes the Deputy for CIA the DCI's Executive Agent\* for national production, both estimative and current. He in turn is responsible for organizing and coordinating Community participation. The NIO's report separately to the DCI, as in Option II. DD/CIA also becomes Executive Agent for Community evaluation.

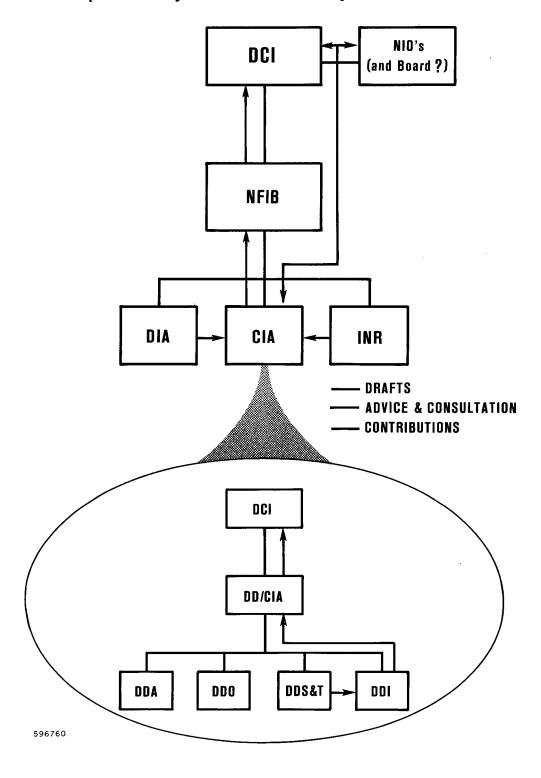
PRO: All production management, current and estimative, in hands of line managers One officer (DD/CIA) responsible for all Community production DD/COMM and DD/CIA have balanced, complementary responsibilities CIA role as central organization reaffirmed Provides mechanism for evaluative input Improved efficiency System worked well on military estimates 1970-73

CON: Some loss in the appearance of Community participation; the actuality will depend on what mandate DCI gives to DD/CIA DIA and INR may view as a step backward With these additional duties, DD/CIA may not be able to give sufficient attention to management of the Agency The NIO's will have some difficulty relating to the management system, although less than under Option II Some disruption necessary

\*DD/CIA might want to retain the Steering Group to advise him.

# Estimative Intelligence Option III

Adaptation of system used for military estimates 1970-73



# Approved For Rease 2005/07/28 : CIA-RDP91M00696 00900020002-4

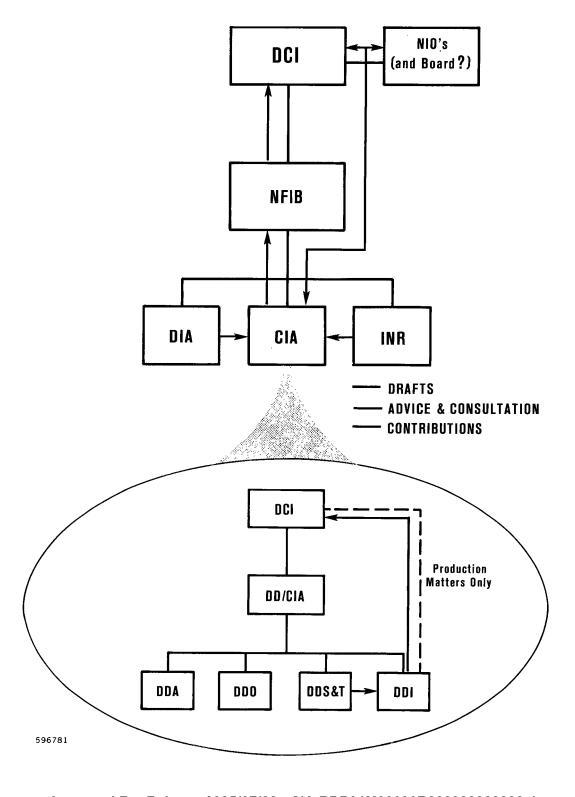
-- Option IIIA is similar to Option III in all but one respect. In matters relating to production, the DDI reports directly to the DCI and thus becomes his Executive Agent\* for national production.

PRO: One officer (DDI) responsible for all Community production
All production management in the hands of line managers
CIA role as central organization reaffirmed
Provides mechanism for evaluation input, in which CIA complementary to ICS
Improved efficiency
DD/CIA would carry less load than under Option III
One less layer between DCI and producers

CON: Some loss in the <u>appearance</u> of Community participation; the actuality will depend on the DCI's instructions to DDI DIA and INR may view as a step backward The NIO's will have some difficulty in relating to the management system, although less than under Option II Some disruption necessary

<sup>\*</sup>DDI might want to retain the Steering Group to advise him.

# Estimative Intelligénce Option III a DDI as Executive agent



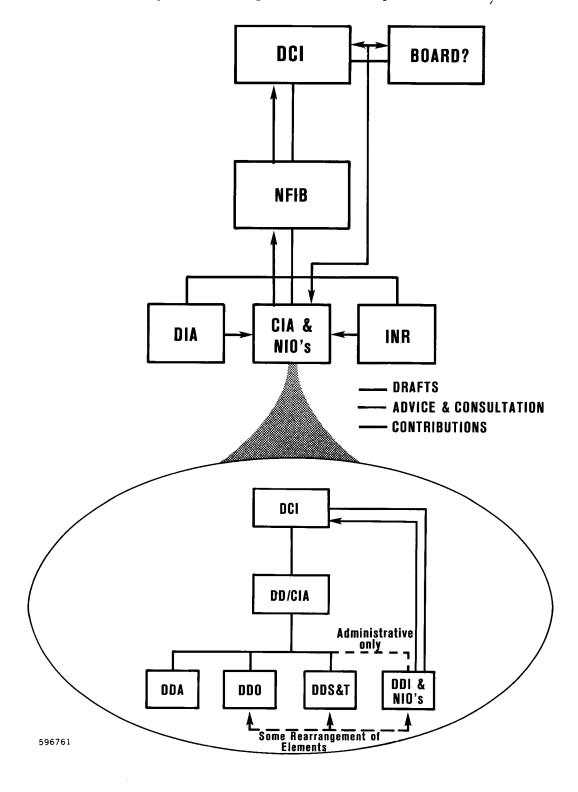
-- Option IV goes a further step. The DDI/CIA is Executive Agent and becomes in effect the chief NIO as well. His Directorate remains administratively a part of CIA, but he reports directly to the DCI, not through the Deputy for CIA, on other matters. This amounts to the creation of a national production organization under the DCI. It would be responsible for managing Community evaluation.

Integration of NIO's and CIA producers PRO: makes for maximum efficiency Brings production most directly under DCI control All production management in hands of line managers One officer (DDI) responsible for all Community production CIA role as central organization reaffirmed Compared with III, reduced load on DD/CIA Provides mechanism for evaluative input in which CIA complementary to ICS

CON: Would considerably exacerbate problem of Community participation noted under Option III Would create serious concerns in other Community agencies While NIO's would be available to DCI, their ability to operate throughout the Community would be reduced Could be seen as first step toward fragmentation of CIA DD/CIA would carry less weight vis-a-vis DD/COMM Considerable organizational disruption

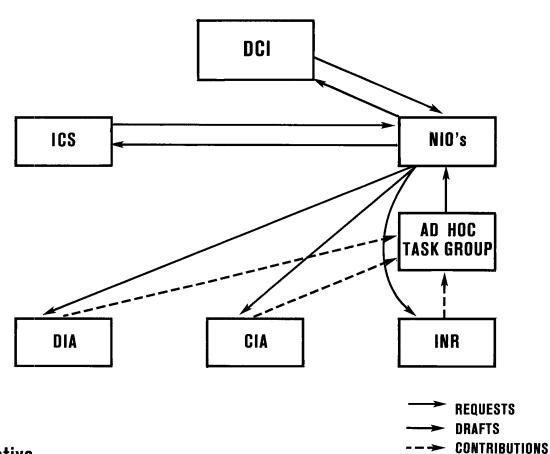
# Estimative Intelligence Option IV

National production organization directly subordinate to DCI

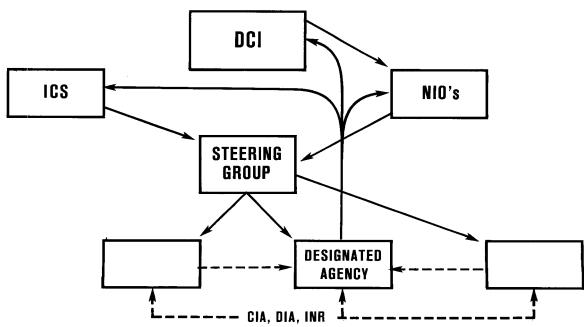


# THE PROCESS

# 1. Estimative Option I



# 2. Estimative Option II

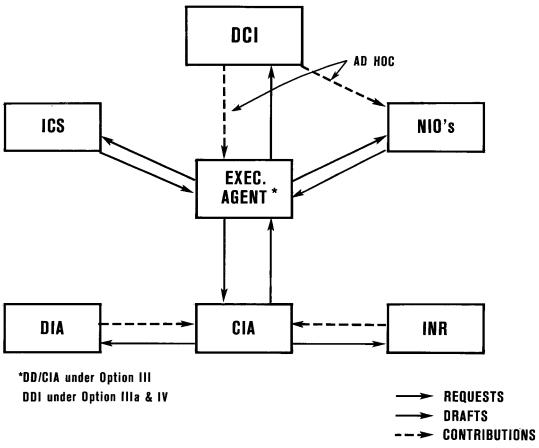


# Approved For Rease 2005/07/28 : CIA-RDP91M00696 00900020002-4

- 7. Options II-IV require a change in the production process, in which responsibility for the finished product rests more on the line production managers than it does under the present system. At the same time, each of these options places on the NIO responsibilities comparable to those he now carries.
  - -- In Option II, the NIO (or for evaluations, the DD/COMM) states his requirement for a paper to the Steering Group and recommends which organizations and analysts should be involved. The Steering Group decides how the paper is to be produced (normally accepting the NIO's definition of the paper and giving full weight to his recommendation). It designates which production Agency will manage the product. That Agency is then responsible for assembly of contributions, drafting, coordination, etc., and delivering a draft to the DCI. The NIO is responsible to the DCI for reviewing the draft and advising him as to its suitability before the DCI finally issues it. He may serve in this regard as the member of a collegial board who has primary interest. He is also free to participate in the process at every stage, but not to direct it. Rather, his influence comes from the fact that the drafters will have to defend the piece before the DCI, or the DCI's board of review, and the NIO has an independent opportunity to advise the DCI. It is therefore in the production officer's interest to take account of the NIO's view, but he remains personally responsible for his product from the time he is asked to prepare it until the time the draft leaves his organization. His analysts are working for him.
  - -- In Option III, one layer is removed from this process. The NIO addresses his request to the DD/CIA, who is then responsible for arranging with DIA and INR for drafts and contributions, and for arranging coordination. Under this Option, CIA would usually take the lead, but the participation of the other agencies would

# THE PROCESS

# 3. Estimative Option III & IV



# 4. Current All Options DCI DCASIONAL NIO'S DIA INR

otherwise be no less. (The DD/CIA will have to accept that in these matters the easy way--turn to CIA--is not necessarily the best way.) The NIO then works with the drafters as fully as under Option II, and his responsibilities to the DCI are unchanged.

- -- Option IIIA differs from Option III only in substituting the DDI for the DD/CIA, thus removing another layer. The role of the NIO remains the same.
- -- In Option IV, the NIO's are integrated into the DDI structure, but still serve the DCI individually. This is an efficient arrangement, but under it they obviously cannot, while they can do the other things called for under Options II, III and IIIA, give the DCI independent advice. That function must fall to a board of review, although an individual NIO might well serve as an ex officio member of such a board for papers in his field.
- The changes under Options II-IV are directed toward combining the best elements of the various systems used in the past. The worst faults of the system prior to creation of the NIO system were communications failures between consumer and producer and among elements of the Community. These Options retain the improvements in communication derived from the NIO system while moving toward more clearly defined responsibility, and therefore--one hopes--toward quality. Should any of them be adopted, there would be no reason to anticipate any loss in responsiveness if production management responsibility reverts to line officers. The intelligence production business, like any bureaucracy, has a number of echelons, but over the last two decades it has developed a discipline that enables it to deliver a product to the consumer when he wants it and how he wants it, wherever the request enters the system. We have learned not to let our own bureaucratic structure get in the way of doing the job.

RICHARD LEHMAN

	SUMMARY TABLE: OPTIONS FOR NATIONAL PRODUCTION  Approved For Release 2005/07/28: CIA-RDP91M00696R000900020002-4 Agreed Requirements  (Para 3)						Area of Disagreement (Para 4)	<pre>New Requirements Under E.O. (Para 5)</pre>	
O <sub>PTION</sub> S	National Production Administratively Close to DCI	Direct Substantive Advice to DCI	NIO Staff Functions In Support of DCI	Collegial Review	Formal Community Role	Practical Community Participation	Management of Production	Evaluation Management	IC-CIA Balance
•	Through NIO's directly	By NIO's	As at present	Can be incorporated	NFIB with DD/COMM as Vice-Chairman  NIO's represent DCI	Through NIO's	Estimative by NIO's  Current by CIA	Partly by NIO's but fragmented	CIA further downgraded
11 .	Through Chair- man, Steering Group	By NIO's	As at present	Can be incorporated	NFIB, NIO's, and Steering Group	Through Steering Group	Estimative by line managers Current by CIA	By Steering Group	DD/CIA or DDI as Chairman of Steering Group downgrades CIA less than ** Option I
i <del>M</del>	Through DD/CIA	By NIO's and DD/CIA	As at present	Can be incorporated	NFIB and NIO's	DD/CIA responsible to DCI for maintaining	Estimative and current by DD/CIA	By DD/CIA	DD/COMM as V-Chair NFIB is balanced by DD/CIA responsibility for production
الله IIIA ج	Through DDI	By NIO's and DDI	As at present	Can be incorporated	NFIB and NIO's	DDI responsible to DCI for maintaining	Estimative and current by DDI	By DDI	As in Option III but DDI responsible

As at Can be NFIB As in Option IIIA but DDI managaproved For Release 2005/07/28 : CIA-RDP91M00696R000900020002-4

NFIB

Can be incorporated

By DDI supported by NIO's

Through DDI

IV

As in Option III but DDI responsible

By DDI

As in Option IIIA

As in Option IIIA